



Agenda

Wednesday, November 6, 2019

4:00 pm to 5:00 pm	Registration
5:00 pm to 6:00 pm	Keynote: Latest at Execupay, Industry trends, new software developments and more.
6:00 pm to 8:00 pm	Reception: Meet and mingle with friends, old and new.

Thursday, November 7, 2019

7:00 am to 8:00 am	Breakfast
8:00 am to 9:00 am	New Features PlatinumPay Xpress, PlatinumPay Pro, and Employee eXperience
9:00 am to 10:00 am	In-App Time and Attendance Experiences The latest solutions for fulling integrated time and attendance
10:00 am to 10:30 am	Snack Break in the Vendor Hall Meet and greet with sponsors
10:30 am to 11:30 am	Fighting Fraud The latest trends in fraud threats and technology solutions to fight them
11:30 am to 12:30 pm	Lunch
12:30 pm to 1:30 pm	Breakouts <i>Operations Track:</i> Using the CXM with online enrollments, implementations and integrations <i>Sales Track:</i> New Product Playbooks – guides to rolling out new products to your clients

1:30 pm to 2:45 pm	<p>Industry & Peer Round Tables</p> <p>Share and learn with your peers on many topics:</p> <ul style="list-style-type: none"> • Marketing • Sales • Development • Fraud & Security • Support • Selling and Implementing ancillary products • Implementation Best Practices • HCM • Ask Gerald
2:45 pm to 3:15 pm	<p>Snack Break in the Vendor Hall</p> <p>Meet and greet with sponsors</p>
3:15 pm to 3:45 pm	<p>Health Benefits</p> <p>Finally! A solution as good as workers compensation for health, dental, vision and more</p>
3:45 pm to 5:00 pm	<p>PlatinumHCM</p> <p>The latest features and how to demo it for your clients.</p>
6:00 pm to 11:00 pm	<p>Evening Party</p> <p>Dinner, drinks, dancing, games, and more. Execupay-style, at Pat O'Briens on the Riverwalk.</p>

Friday, November 8, 2019

7:00 am to 8:00 am	<p>Breakfast – oh, so early</p>
8:00 am to 9:00 am	<p>Execupay Payroll Suite Updates</p> <p>New Features and Compliance: State minimum wages, QuickBooks Online API, 2020 W-4, PFML, Job costing, license reporting and more</p>
9:00 am to 9:30 am	<p>New Marketing Programs</p> <p>Cost effective and easy ways to educate your clients on your latest product offerings and updates</p>
9:30 am to 10:00 am	<p>Snack Break in the Vendor Hall</p> <p>Meet and greet with sponsors</p>

10:00 am to 11:00 pm	<p>Breakouts</p> <p><u>Operations Track</u>: Hidden Gems – cool, time saving features most users don't know about.</p> <p><u>Sales Track</u>: PlatinumHCM Deep Dive – Learn the technical details about implementing and supporting clients on PlatinumHCM.</p>
11:00 pm to 12:00 pm	<p>Breakouts</p> <p><u>Operations Track</u>: GL and Job Costing Masters Training – Enhanced GL, QuickBooks Online, Job Costing, Certified Payroll and more</p> <p><u>Sales Track</u>: How to build a sales team – who to hire, how to compensate, how to manage and more.</p>
12:00 pm to 12:30 pm	<p>Closing Address</p> <p>12-month development road map, long term goals, and Q&A</p>
12:30 pm to 1:30 pm	<p>Closing Reception</p> <p>Saying good-bye to friends, until next year</p>